



## Benelux Affiliate Manager Trainee - Online Marketing

Vertigo Media is a media and data marketing company that provides solutions in marketing communication for the biggest European brands.

Our expertise is based on the edition of content websites (Satchel), the animation of consumer communities through thematic newsletter programs and the creation of multi-channel devices to gain a high ROI for our clients.

As a fast growing company and with a clear vision of where the future is leading us, we are now recruiting a **Benelux Affiliate Manager Trainee**. We are looking for a responsible person with full commitment to the job, a pro-active attitude and with knowledge in emailing.

As a **Benelux Affiliate Manager Trainee** you will be responsible for:

### **Database management**

- Selection and planning of emailing campaigns with affiliate networks and direct advertisers
- Analysis of sent campaigns, monitoring user reactivity and financial results
- Manage the campaign process from beginning to end, from receiving the materials to getting client approval

### **Sales**

- Actively prospect for new advertisers and database owners through LinkedIn and phone calls
- Send and follow-up on business proposals in collaboration with management
- Negotiate prices and payment models with existing and new partners
- Build and maintain a good relationship with new and existing partners

### **Reporting**

- Financial administration – generating income reports and keeping track of the invoicing process
- Monthly reporting of revenues to management
- Participate in weekly sales meetings

### **Requirements**

- French Native Speaker, Fluent in English and Dutch will be a plus (not mandatory)
- Experience in online marketing
- Sales spirit, negotiation skills and good communication skills
- You have the ability to organize your own schedule and work under pressure
- Strong partnership management skills
- Results oriented person with ability to learn quickly
- Good level of Microsoft Office
- Proactive and positive attitude

### **We offer**

- You will be part of a fast-growing company with many opportunities constantly created and a dynamic, result-oriented & young culture;
- You will work within an international and talented team;
- Full-time internship, remunerated 600€ net per month;
- Place of work: Barcelona

Send your CV to: [sperez@vertigomediaperformance.com](mailto:sperez@vertigomediaperformance.com)